

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 2, 2022

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 0-21835

HELIOS TECHNOLOGIES, INC.

(Exact Name of Registration as Specified in its Charter)

FLORIDA
(State or Other Jurisdiction of
Incorporation or Organization)

7456 16th St E
SARASOTA, FLORIDA
(Address of Principal Executive Offices)

59-2754337
(I.R.S. Employer
Identification No.)

34243
(Zip Code)

(941)362-1200
(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock \$.001 Par Value	HLIO	The New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller Reporting Company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The registrant had 32,543,722 shares of common stock, par value \$.001, outstanding as of July 29, 2022.

Helios Technologies, Inc.
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For the quarter ended
July 2, 2022

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PART I: FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS.

Helios Technologies, Inc.

Consolidated Balance Sheets

(in thousands, except per share data)

	July 2, 2022 (unaudited)	January 1, 2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 41,315	\$ 28,540
Restricted cash	36	41
Accounts receivable, net of allowance for credit losses of \$1,049 and \$1,212	149,883	134,561
Inventories, net	178,878	165,629
Income taxes receivable	2,685	2,762
Other current assets	17,481	20,101
Total current assets	390,278	351,634
Property, plant and equipment, net	168,860	174,210
Deferred income taxes	8,887	2,934
Goodwill	437,280	459,936
Other intangible assets, net	380,878	412,759
Other assets	19,481	13,873
Total assets	\$ 1,405,664	\$ 1,415,346
Liabilities and shareholders' equity		
Current liabilities:		
Accounts payable	\$ 76,530	\$ 85,301
Accrued compensation and benefits	20,473	28,595
Other accrued expenses and current liabilities	35,099	28,254
Current portion of long-term non-revolving debt, net	19,157	18,125
Dividends payable	2,925	2,917
Income taxes payable	8,631	6,328
Total current liabilities	162,815	169,520
Revolving line of credit	223,827	242,312
Long-term non-revolving debt, net	173,807	183,897
Deferred income taxes	66,912	71,836
Other noncurrent liabilities	31,279	38,818
Total liabilities	658,640	706,383
Commitments and contingencies	—	—
Shareholders' equity:		
Preferred stock, par value \$0.001, 2,000 shares authorized, no shares issued or outstanding	—	—
Common stock, par value \$0.001, 100,000 shares authorized, 32,504 and 32,407 shares issued and outstanding	33	32
Capital in excess of par value	397,643	394,641
Retained earnings	417,944	363,279
Accumulated other comprehensive loss	(68,596)	(48,989)
Total shareholders' equity	747,024	708,963
Total liabilities and shareholders' equity	\$ 1,405,664	\$ 1,415,346

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Helios Technologies, Inc.
Consolidated Statements of Operations
(in thousands, except per share data)

	Three Months Ended	
	July 2, 2022 (unaudited)	July 3, 2021 (unaudited)
Net sales	\$ 241,668	\$ 223,413
Cost of sales	159,358	141,261
Gross profit	82,310	82,152
Selling, engineering and administrative expenses	32,534	32,410
Amortization of intangible assets	6,799	7,680
Operating income	42,977	42,062
Interest expense, net	3,813	4,400
Foreign currency transaction (gain) loss, net	(173)	503
Other non-operating expense (income), net	581	(110)
Income before income taxes	38,756	37,269
Income tax provision	8,720	6,575
Net income	\$ 30,036	\$ 30,694
Net income per share:		
Basic	\$ 0.92	\$ 0.95
Diluted	\$ 0.92	\$ 0.95
Weighted average shares outstanding:		
Basic	32,497	32,237
Diluted	32,541	32,362
Dividends declared per share	\$ 0.09	\$ 0.09

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Helios Technologies, Inc.
Consolidated Statements of Operations
(in thousands, except per share data)

	Six Months Ended	
	July 2, 2022 (unaudited)	July 3, 2021 (unaudited)
Net sales	\$ 482,215	\$ 428,258
Cost of sales	316,262	270,738
Gross profit	165,953	157,520
Selling, engineering and administrative expenses	66,310	62,971
Amortization of intangible assets	13,780	17,878
Operating income	85,863	76,671
Interest expense, net	7,621	9,151
Foreign currency transaction (gain) loss, net	(1,097)	967
Other non-operating expense (income), net	1,331	(111)
Income before income taxes	78,008	66,664
Income tax provision	17,494	13,382
Net income	\$ 60,514	\$ 53,282
Net income per share:		
Basic	\$ 1.86	\$ 1.65
Diluted	\$ 1.86	\$ 1.65
Weighted average shares outstanding:		
Basic	32,468	32,215
Diluted	32,566	32,370
Dividends declared per share	\$ 0.18	\$ 0.18

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Helios Technologies, Inc.
Consolidated Statements of Comprehensive Income
(in thousands)

	Three Months Ended		Six Months Ended	
	July 2, 2022 (unaudited)	July 3, 2021 (unaudited)	July 2, 2022 (unaudited)	July 3, 2021 (unaudited)
Net income	\$ 30,036	\$ 30,694	\$ 60,514	\$ 53,282
Other comprehensive (loss) income				
Foreign currency translation adjustments, net of tax	(19,137)	2,431	(26,872)	(6,687)
Unrealized gain on interest rate swap, net of tax	1,641	537	7,265	2,242
Total other comprehensive (loss) income	(17,496)	2,968	(19,607)	(4,445)
Comprehensive income	<u>\$ 12,540</u>	<u>\$ 33,662</u>	<u>\$ 40,907</u>	<u>\$ 48,837</u>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Helios Technologies, Inc.
Consolidated Statements of Shareholders' Equity (unaudited)
Three Months Ended
(in thousands)

	Preferred shares	Preferred stock	Common shares	Common stock	Capital in excess of par value	Retained earnings	Accumulated other comprehensive loss	Total
Balance at April 2, 2022	—	\$ —	32,478	\$ 32	\$ 395,873	\$ 390,831	\$ (51,100)	\$ 735,636
Shares issued, restricted stock			19	1	41			42
Shares issued, ESPP			7		530			530
Stock-based compensation					1,878			1,878
Cancellation of shares for payment of employee tax withholding					(679)			(679)
Dividends declared						(2,923)		(2,923)
Net income						30,036		30,036
Other comprehensive loss							(17,496)	(17,496)
Balance at July 2, 2022	<u>—</u>	<u>\$ —</u>	<u>32,504</u>	<u>\$ 33</u>	<u>\$ 397,643</u>	<u>\$ 417,944</u>	<u>\$ (68,596)</u>	<u>\$ 747,024</u>
Balance at April 3, 2021	—	\$ —	32,226	\$ 32	\$ 376,994	\$ 290,007	\$ (41,753)	\$ 625,280
Shares issued, restricted stock			1		18			18
Shares issued, other compensation			7					—
Shares issued, ESPP			15					—
Stock-based compensation					2,076			2,076
Cancellation of shares for payment of employee tax withholding					(252)			(252)
Dividends declared						(2,902)		(2,902)
Net income						30,694		30,694
Other comprehensive income							2,968	2,968
Balance at July 3, 2021	<u>—</u>	<u>\$ —</u>	<u>32,249</u>	<u>\$ 32</u>	<u>\$ 379,299</u>	<u>\$ 317,799</u>	<u>\$ (38,785)</u>	<u>\$ 658,345</u>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Helios Technologies, Inc.
Consolidated Statements of Shareholders' Equity (unaudited)
Six Months Ended
(in thousands)

	Preferred shares	Preferred stock	Common shares	Common stock	Capital in excess of par value	Retained earnings	Accumulated other comprehensive loss	Total
Balance at January 1, 2022	—	\$ —	32,407	\$ 32	\$ 394,641	\$ 363,279	\$ (48,989)	\$ 708,963
Shares issued, restricted stock			83	1	111			112
Shares issued, ESPP			14		1,060			1,060
Stock-based compensation					4,372			4,372
Cancellation of shares for payment of employee tax withholding					(2,541)			(2,541)
Dividends declared						(5,849)		(5,849)
Net income						60,514		60,514
Other comprehensive loss							(19,607)	(19,607)
Balance at July 2, 2022	<u>—</u>	<u>\$ —</u>	<u>32,504</u>	<u>\$ 33</u>	<u>\$ 397,643</u>	<u>\$ 417,944</u>	<u>\$ (68,596)</u>	<u>\$ 747,024</u>
Balance at January 2, 2021	—	\$ —	32,120	\$ 32	\$ 371,778	\$ 270,320	\$ (34,340)	\$ 607,790
Shares issued, restricted stock			31		18			18
Shares issued, other compensation			14					—
Shares issued, ESPP			25		796			796
Shares issued, acquisition			63		3,624			3,624
Stock-based compensation					4,183			4,183
Cancellation of shares for payment of employee tax withholding			(4)		(1,100)			(1,100)
Dividends declared						(5,803)		(5,803)
Net income						53,282		53,282
Other comprehensive loss							(4,445)	(4,445)
Balance at July 3, 2021	<u>—</u>	<u>\$ —</u>	<u>32,249</u>	<u>\$ 32</u>	<u>\$ 379,299</u>	<u>\$ 317,799</u>	<u>\$ (38,785)</u>	<u>\$ 658,345</u>

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

Helios Technologies, Inc.
Consolidated Statements of Cash Flows
(in thousands)

	Six Months Ended	
	July 2, 2022 (unaudited)	July 3, 2021 (unaudited)
Cash flows from operating activities:		
Net income	\$ 60,514	\$ 53,282
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	24,977	28,142
Stock-based compensation expense	4,372	4,183
Amortization of debt issuance costs	249	249
(Benefit) provision for deferred income taxes	(1,670)	3,249
Forward contract gains, net	(4,203)	(1,909)
Other, net	1,279	(173)
(Increase) decrease in:		
Accounts receivable	(19,963)	(37,386)
Inventories	(17,862)	(22,917)
Income taxes receivable	(28)	(808)
Other current assets	1,691	(2,247)
Other assets	8,171	2,921
Increase (decrease) in:		
Accounts payable	(6,424)	15,530
Accrued expenses and other liabilities	(2,593)	6,058
Income taxes payable	3,098	5,284
Other noncurrent liabilities	(7,404)	(3,925)
Net cash provided by operating activities	44,204	49,533
Cash flows from investing activities:		
Acquisition of a business, net of cash acquired	1,271	(1,000)
Amounts paid for net assets acquired	—	(2,400)
Capital expenditures	(13,467)	(10,305)
Proceeds from dispositions of property, plant and equipment	1,894	62
Cash settlement of forward contracts	2,623	947
Software development costs	(1,554)	(1,490)
Net cash used in investing activities	(9,233)	(14,186)
Cash flows from financing activities:		
Borrowings on revolving credit facilities	39,220	9,602
Repayment of borrowings on revolving credit facilities	(47,606)	(23,500)
Repayment of borrowings on long-term non-revolving debt	(8,459)	(8,163)
Proceeds from stock issued	1,170	814
Dividends to shareholders	(5,841)	(5,791)
Other financing activities	(3,302)	(1,686)
Net cash used in financing activities	(24,818)	(28,724)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	2,617	2,532
Net increase in cash, cash equivalents and restricted cash	12,770	9,155
Cash, cash equivalents and restricted cash, beginning of period	28,581	25,257
Cash, cash equivalents and restricted cash, end of period	\$ 41,351	\$ 34,412

The accompanying Condensed Notes to the Consolidated, Unaudited Financial Statements are an integral part of these financial statements.

HELIOS TECHNOLOGIES, INC.
CONDENSED NOTES TO THE CONSOLIDATED, UNAUDITED FINANCIAL STATEMENTS
(Currencies in thousands, except per share data)

1. COMPANY BACKGROUND

Helios Technologies, Inc. (“Helios,” or the “Company”) together with its wholly owned subsidiaries, is a global leader in highly engineered motion control and electronic controls technology for diverse end markets, including construction, material handling, agriculture, energy, recreational vehicles, marine and health and wellness. Helios sells its products to customers in over 90 countries around the world. The Company’s strategy for growth is to be the leading provider in niche markets, with premier products and solutions through innovative product development and acquisitions.

The Company operates in two business segments: Hydraulics and Electronics. There are three key technologies within the Hydraulics segment: cartridge valve technology (“CVT”), quick-release hydraulic coupling solutions (“QRC”) and hydraulic system design (“Systems”). CVT products provide functions important to a hydraulic system: to control rates and direction of fluid flow and to regulate and control pressures. QRC products allow users to connect and disconnect quickly from any hydraulic circuit without leakage and ensure high-performance under high temperature and pressure using one or multiple couplers. Systems provide engineered solutions for machine users, manufacturers or designers to fulfill complete system design requirements including electro-hydraulic, remote control, electronic control and programmable logic controller systems, as well as automation of existing equipment. The Electronics segment provides complete, fully-tailored display and control solutions for engines, engine-driven equipment, specialty vehicles, therapy baths and traditional and swim spas. This broad range of products is complemented by extensive application expertise and unparalleled depth of software, embedded programming, hardware and sustaining engineering teams.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited interim consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission for reporting on Form 10-Q. Accordingly, certain information and footnotes required by accounting principles generally accepted in the United States of America (“U.S. GAAP”) for complete financial statements are not included herein. The financial statements are prepared on a consistent basis (including normal recurring adjustments) and should be read in conjunction with the consolidated financial statements and related notes contained in the Annual Report on Form 10-K for the fiscal year ended January 1, 2022 (“Form 10-K”), filed by Helios with the Securities and Exchange Commission on March 1, 2022. In management’s opinion, all adjustments necessary for a fair presentation of the Company’s financial statements are reflected in the interim periods presented. Operating results for the six months ended July 2, 2022 are not necessarily indicative of the results that may be expected for the fiscal year ended December 31, 2022.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Earnings Per Share

The following table presents the computation of basic and diluted earnings per common share (in thousands, except per share data):

	Three Months Ended		Six Months Ended	
	July 2, 2022	July 3, 2021	July 2, 2022	July 3, 2021
Net income	\$ 30,036	\$ 30,694	\$ 60,514	\$ 53,282
Weighted average shares outstanding - Basic	32,497	32,237	32,468	32,215
Net effect of dilutive securities - Stock based compensation	44	125	98	155
Weighted average shares outstanding - Diluted	32,541	32,362	32,566	32,370
Net income per share:				
Basic	\$ 0.92	\$ 0.95	\$ 1.86	\$ 1.65
Diluted	\$ 0.92	\$ 0.95	\$ 1.86	\$ 1.65

3. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following tables provide information regarding the Company's assets and liabilities measured at fair value on a recurring basis at July 2, 2022 and January 1, 2022.

	Total	July 2, 2022		
		Quoted Market Prices (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Interest rate swap contracts	\$ 7,816	\$ —	\$ 7,816	\$ —
Forward foreign exchange contracts	2,570	—	2,570	—
Total	\$ 10,386	\$ —	\$ 10,386	\$ —
Liabilities				
Contingent consideration	\$ 7,499	\$ —	\$ —	\$ 7,499
Total	\$ 7,499	\$ —	\$ —	\$ 7,499

	Total	January 1, 2022		
		Quoted Market Prices (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets				
Interest rate swap contract	\$ 1,521	\$ —	\$ 1,521	\$ —
Forward foreign exchange contracts	1,040	—	1,040	—
Total	\$ 2,561	\$ —	\$ 2,561	\$ —
Liabilities				
Interest rate swap contract	\$ 3,248	\$ —	\$ 3,248	\$ —
Forward foreign exchange contracts	51	—	51	—
Contingent consideration	6,400	—	—	6,400
Total	\$ 9,699	\$ —	\$ 3,299	\$ 6,400

A summary of the changes in the estimated fair value of contingent consideration at July 2, 2022 is as follows:

Balance at January 1, 2022		\$	6,400
Change in estimated fair value			1,323
Accretion in value			94
Currency remeasurement			(318)
Balance at July 2, 2022		\$	<u>7,499</u>

4. INVENTORIES, NET

At July 2, 2022 and January 1, 2022, inventory consisted of the following:

	July 2, 2022		January 1, 2022	
Raw materials	\$	100,491	\$	90,487
Work in process		40,852		34,713
Finished goods		47,896		50,638
Provision for obsolete and slow moving inventory		(10,361)		(10,209)
Total	\$	<u>178,878</u>	\$	<u>165,629</u>

5. OPERATING LEASES

The Company leases machinery, equipment, vehicles, buildings and office space, throughout its locations, that are classified as operating leases. Remaining terms on these leases range from less than one year to nine years. For the six months ended July 2, 2022 and July 3, 2021, operating lease costs totaled \$3,409 and \$2,820, respectively.

Supplemental balance sheet information related to operating leases is as follows:

	July 2, 2022		January 1, 2022	
Right-of-use assets	\$	19,968	\$	22,776
Lease liabilities:				
Current lease liabilities	\$	5,044	\$	5,823
Non-current lease liabilities		15,964		17,940
Total lease liabilities	\$	<u>21,008</u>	\$	<u>23,763</u>

Weighted average remaining lease term (in years):	5.0
Weighted average discount rate:	4.6 %

Supplemental cash flow information related to leases is as follows:

	Six Months Ended	
	July 2, 2022	July 3, 2021
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$	3,476
Non-cash impact of new leases and lease modifications	\$	826
	\$	2,783
	\$	2,022

Maturities of lease liabilities are as follows:

2022 Remaining	\$	3,336
2023		4,903
2024		4,262
2025		3,916
2026		3,256
2027		1,364
Thereafter		2,918
Total lease payments		23,955
Less: Imputed interest		(2,947)
Total lease obligations		21,008
Less: Current lease liabilities		(5,044)
Non-current lease liabilities	\$	<u>15,964</u>

6. GOODWILL AND INTANGIBLE ASSETS

Goodwill

A summary of changes in goodwill by segment for the six months ended July 2, 2022, is as follows:

	Hydraulics	Electronics	Total
Balance at January 1, 2022	\$ 273,665	\$ 186,271	\$ 459,936
Measurement period adjustment, Joyonway acquisition	—	66	66
Measurement period adjustment, NEM acquisition	(37)	—	(37)
Currency translation	(22,507)	(178)	(22,685)
Balance at July 2, 2022	<u>\$ 251,121</u>	<u>\$ 186,159</u>	<u>\$ 437,280</u>

Acquired Intangible Assets

At July 2, 2022 and January 1, 2022, intangible assets consisted of the following:

	Gross Carrying Amount	July 2, 2022 Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	January 1, 2022 Accumulated Amortization	Net Carrying Amount
Definite-lived intangibles:						
Trade names and brands	\$ 80,210	\$ (16,150)	\$ 64,060	\$ 83,443	\$ (15,216)	\$ 68,227
Non-compete agreements	2,149	(403)	1,746	3,218	(1,092)	2,126
Technology	48,428	(18,542)	29,886	50,425	(16,729)	33,696
Supply agreement	21,000	(11,725)	9,275	21,000	(10,675)	10,325
Customer relationships	319,415	(47,960)	271,455	336,809	(43,488)	293,321
Workforce	6,077	(1,621)	4,456	6,077	(1,013)	5,064
	<u>\$ 477,279</u>	<u>\$ (96,401)</u>	<u>\$ 380,878</u>	<u>\$ 500,972</u>	<u>\$ (88,213)</u>	<u>\$ 412,759</u>

Amortization expense on acquired intangible assets for the six months ended July 2, 2022 and July 3, 2021, was \$13,780 and \$17,878, respectively. Future estimated amortization expense is presented below.

Year:		
2022 Remaining		\$ 13,471
2023		26,907
2024		26,252
2025		26,057
2026		24,277
2027		21,003
Thereafter		242,911
Total		<u>\$ 380,878</u>

7. DERIVATIVE INSTRUMENTS & HEDGING ACTIVITIES

The Company addresses certain financial exposures through a controlled program of risk management that includes the use of derivative financial instruments and hedging activities.

The fair value of the Company's derivative financial instruments included in the Consolidated Balance Sheets is presented as follows:

	Balance Sheet Location	Asset Derivatives Fair Value ⁽¹⁾ July 2, 2022	Fair Value ⁽¹⁾ January 1, 2022	Balance Sheet Location	Liability Derivatives Fair Value ⁽¹⁾ July 2, 2022	Fair Value ⁽¹⁾ January 1, 2022
Derivatives designated as hedging instruments:						
Interest rate swap contracts	Other assets	\$ 7,816	\$ 1,521	Other non-current liabilities	\$ —	\$ 3,248
Derivatives not designated as hedging instruments:						
Forward foreign exchange contracts	Other current assets	2,030	866	Other current liabilities	—	51
Forward foreign exchange contracts	Other assets	540	174	Other non-current liabilities	—	—
Total derivatives		<u>\$ 10,386</u>	<u>\$ 2,561</u>		<u>\$ —</u>	<u>\$ 3,299</u>

⁽¹⁾ See Note 3 for information regarding the inputs used in determining the fair value of derivative assets and liabilities.

The amount of gains and losses related to the Company's derivative financial instruments for the six months ended July 2, 2022 and July 3, 2021, are presented as follows:

	Amount of Gain or (Loss) Recognized in Other Comprehensive Income on Derivatives (Effective Portion)		Location of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Earnings (Effective Portion)	Amount of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Earnings (Effective Portion)	
	July 2, 2022	July 3, 2021		July 2, 2022	July 3, 2021
Derivatives in cash flow hedging relationships:					
Interest rate swap contracts	\$ 9,545	\$ 2,906	Interest expense, net	\$ (1,767)	\$ (2,170)

Interest expense presented in the Consolidated Statements of Operations, in which the effects of cash flow hedges are recorded, totaled \$7,621 and \$9,151 for the six months ended July 2, 2022 and July 3, 2021, respectively.

	Amount of Gain or (Loss) Recognized in Earnings on Derivatives		Location of Gain or (Loss) Recognized in Earnings on Derivatives
	July 2, 2022	July 3, 2021	
Derivatives not designated as hedging instruments:			
Forward foreign exchange contracts	\$ 4,203	\$ 1,909	Foreign currency transaction gain loss, net

Interest Rate Swap Contracts

The Company has entered into interest rate swap transactions to hedge the variable interest rate payments on its credit facilities. In connection with the transactions, the Company pays interest based upon a fixed rate as agreed upon with the respective counterparties and receives variable rate interest payments based on the one-month LIBOR. The interest rate swaps are designated as hedging instruments and are accounted for as cash flow hedges. The aggregate notional amount of the swaps was \$270,000 as of July 2, 2022. The notional amount decreases periodically through the dates of expiration in April 2023 and October 2025. The contracts are settled with the respective counterparties on a net basis at each settlement date.

Forward Foreign Exchange Contracts

The Company has entered into forward contracts to economically hedge translational and transactional exposure associated with various business units whose local currency differs from the Company's reporting currency. The Company's forward contracts are not designated as hedging instruments for accounting purposes.

At July 2, 2022, the Company had seven forward foreign exchange contracts with an aggregate notional value of €33,000, maturing at various dates through December 2023.

Net Investment Hedge

The Company utilizes foreign currency denominated debt to hedge currency exposure in foreign operations. The Company has designated €90,000 of borrowings on the revolving credit facility as a net investment hedge of a portion of the Company's European operations. The carrying value of the euro denominated debt totaled \$93,827 as of July 2, 2022 and is included in the Revolving line of credit line item in the Consolidated Balance Sheets. The gain on the net investment hedge recorded in accumulated other comprehensive income as part of the currency translation adjustment was \$6,458, net of tax, for the six months ended July 2, 2022.

8. CREDIT FACILITIES

Total long-term non-revolving debt consists of the following:

	Maturity Date	July 2, 2022	January 1, 2022
Long-term non-revolving debt:			
Term loan with PNC Bank	Oct 2025	\$ 182,500	\$ 190,000
Term loans with Citibank	Various	10,859	12,416
Other long-term debt	Various	26	90
Total long-term non-revolving debt		193,385	202,506
Less: current portion of long-term non-revolving debt		19,157	18,125
Less: unamortized debt issuance costs		421	484
Total long-term non-revolving debt, net		\$ 173,807	\$ 183,897

Information on the Company's revolving credit facilities is as follows:

	Maturity Date	Balance		Available Credit	
		July 2, 2022	January 1, 2022	July 2, 2022	January 1, 2022
Revolving line of credit with PNC Bank	Oct 2025	\$ 223,827	\$ 242,312	\$ 174,092	\$ 157,487
Revolving line of credit with Citibank	May 2023	2,265	711	123	548

Future maturities of total debt are as follows:

Year:		
2022 Remaining	\$	10,227
2023		20,873
2024		24,551
2025		363,826
Total	\$	419,477

Term Loan and Line of Credit with PNC Bank

The Company has a credit agreement that includes a revolving line of credit and term loan credit facility with PNC Bank, National Association, as administrative agent, and the lenders party thereto. The revolving line of credit allows for borrowings up to an aggregate maximum principal amount of \$400,000.

To hedge currency exposure in foreign operations, €90,000 of the borrowings on the line of credit are denominated in euros. The borrowings have been designated as a net investment hedge, see additional information in Note 7.

The effective interest rate on the credit agreement at July 2, 2022 was 3.25%. Interest expense recognized on the credit agreement during the six months ended July 2, 2022 and July 3, 2021, totaled \$5,612 and \$6,842, respectively. As of the date of this filing, the Company was in compliance with all debt covenants related to the credit agreement.

Term Loans and Line of Credit with Citibank

The Company has an uncommitted fixed asset facility agreement (the "Fixed Asset Facility"), short-term revolving facility agreement (the "Working Capital Facility") and term loan facility agreement (the "Shanghai Branch Term Loan Facility") with Citibank (China) Co., Ltd. Shanghai Branch, as lender.

Under the Fixed Asset Facility, the Company may, from time-to-time for a period of 180 days, borrow amounts on a secured basis up to a total of RMB 6,000. The proceeds of such loans may be used for purchases of certain equipment. Outstanding borrowings under the Fixed Asset Facility accrue interest at a rate equal to the National Interbank Funding Center 1-year loan prime rate plus 1.50%, to be repaid on a specified schedule. Currently drawn funds have a final payment due in May 2023.

Under the Working Capital Facility, the Company may, from time-to-time, borrow amounts on an unsecured revolving facility up to a total of RMB 16,000. Proceeds may only be used for expenditures related to production at the Company's facility located in Kunshan City, China. Outstanding borrowings under the Working Capital Facility accrue interest at a rate equal to the National Interbank Funding Center 1-year loan prime rate plus 0.50%. All outstanding balances will be due in May 2023.

Under the Shanghai Branch Term Loan Facility, the Company borrowed on a secured basis RMB 42,653. Outstanding borrowings under the Shanghai Branch Term Loan Facility accrue interest at a rate equal to the National Interbank Funding Center 1-year loan prime rate plus 1.50%, to be repaid on a specified schedule with the final payment due in October 2024.

The Company has a term loan facility agreement (the "Sydney Branch Term Loan Facility") with Citibank, N.A., Sydney Branch, as lender. Under the Sydney Branch Term Loan Facility, the Company borrowed on a secured basis AUD 7,500. Outstanding borrowings under the Sydney Branch Term Loan Facility accrue interest at a rate equal to the Australian Bank Bill Swap Reference Rate plus 2.00%, to be repaid throughout the term of the loan with a final payment due date of December 2024.

As of the date of this filing, the Company was in compliance with all debt covenants related to the Fixed Asset Facility, Working Capital Facility and Term Loan Facilities.

9. INCOME TAXES

The provision for income taxes for the three months ended July 2, 2022 and July 3, 2021 was 22.5% and 17.6% of pretax income, respectively. The provision for income taxes for the six months ended July 2, 2022 and July 3, 2021 was 22.4% and 20.1% of pretax income, respectively. These effective rates fluctuate relative to the levels of income and different tax rates in effect among the countries in which the Company sells products.

At July 2, 2022, the Company had an unrecognized tax benefit of \$10,137 including accrued interest. If recognized, \$2,072 of unrecognized tax benefit would reduce the effective tax rate in future periods. The Company recognizes interest and penalties related to income tax matters in income tax expense. Interest accrued as of July 2, 2022 is not considered material to the Company's Consolidated, Unaudited Financial Statements.

The Company remains subject to income tax examinations in the U.S. and various state and foreign jurisdictions for tax years 2009-2021. Although the Company is not currently under examination in most jurisdictions, limited transfer pricing disputes exist for years dating back to 2008. The Company does not expect to recognize any benefit within the next 12 months due to the expiration of statutes of limitation.

10. STOCK-BASED COMPENSATION

Equity Incentive Plan

The Company's 2019 Equity Incentive Plan ("2019 Plan") and its predecessor equity plan provide for the grant of shares of restricted stock, restricted stock units, stock options, stock appreciation rights, dividend or dividend equivalent rights, stock awards and other awards valued in whole or in part by reference to or otherwise based on the Company's common stock, to officers, employees and directors of the Company.

Restricted Stock Units

The Company grants restricted stock units ("RSUs") to employees in connection with a long-term incentive plan. Awards with time-based vesting requirements primarily vest ratably over a three-year period. Awards with performance-based vesting requirements cliff vest after a three-year performance cycle and only after the achievement of certain performance criteria over that cycle. The number of shares ultimately issued for the performance-based units may vary from 0% to 200% of their target amount based on the achievement of defined performance targets. Compensation expense recognized for RSUs granted to employees totaled \$3,978 and \$2,796, respectively, for the six months ended July 2, 2022 and July 3, 2021.

Effective January 1, 2022, the board terminated the 2012 Non-Employee Director Fees Plan (the "2012 Directors Plan") and approved a new Helios Technologies, Inc. Non-Employee Director Compensation Policy (the "Director Compensation Policy"), which revised the compensation for Non-Employee Directors. The Director Compensation Policy compensates Non-Employee Directors for their board service with cash awards and equity-based compensation through grants of RSUs, issued pursuant to the 2019 Plan, which vest over a one year period. Directors were granted 7,580 RSUs during the six months ended July 2, 2022. The Company recognized director stock compensation expense on the RSUs of \$139 for the six months ended July 2, 2022. Directors were granted 14,250 shares of stock and the Company recognized director stock compensation expense of \$1,043 for the six months ended July 3, 2021, under the 2012 Directors Plan.

The following table summarizes RSU activity for the six months ended July 2, 2022:

	Number of Units (in thousands)		Weighted Average Grant-Date Fair Value per Share
Nonvested balance at January 1, 2022	237	\$	45.58
Granted	96		95.29
Vested	(107)		43.50
Forfeited	(11)		67.18
Nonvested balance at July 2, 2022 ⁽¹⁾	215	\$	67.79

⁽¹⁾ Includes 106,639 nonvested performance-based RSUs.

The Company had \$11,269 of total unrecognized compensation cost related to the RSU awards as of July 2, 2022. That cost is expected to be recognized over a weighted average period of 2.0 years.

Stock Options

In 2020 and 2021, the Company granted stock options to its officers. As of July 2, 2022, there were 13,222 unvested options and 11,011 vested unexercised options. The exercise prices per share, which range from \$35.04 to \$55.30, are equal to the market price of Helios stock on the respective grant dates. The options vest ratably over a three-year period and have a 10-year expiration. The grant date fair value of the options was estimated using a Black Scholes valuation model. At July 2, 2022, the Company had \$198 of unrecognized compensation cost related to the options, which is expected to be recognized over a weighted average period of 1.5 years.

Employee Stock Purchase Plans

The Company maintains an Employee Stock Purchase Plan (“ESPP”) in which U.S. employees are eligible to participate. Employees who choose to participate are granted an opportunity to purchase common stock at 85 percent of market value on the first or last day of the quarterly purchase period, whichever is lower. Employees in the United Kingdom (“UK”), under a separate plan, are granted an opportunity to purchase the Company’s common stock at market value, on the first or last day of the quarterly purchase period, whichever is lower, with the Company issuing one additional free share of common stock for each six shares purchased by the employee under the plan. Employees purchased 17,076 shares at a weighted average price of \$62.05, and 14,918 shares at a weighted average price of \$53.37, under the ESPP and UK plans during the six months ended July 2, 2022 and July 3, 2021, respectively. The Company recognized \$183 and \$311 of compensation expense during the six months ended July 2, 2022 and July 3, 2021, respectively.

11. ACCUMULATED OTHER COMPREHENSIVE LOSS

The following tables present changes in accumulated other comprehensive loss by component:

	Unrealized Gains and (Losses) on Derivative Instruments	Foreign Currency Items	Total
Balance at January 1, 2022	\$ (1,334)	\$ (47,655)	\$ (48,989)
Other comprehensive income (loss) before reclassifications	10,907	(34,471)	(23,564)
Amounts reclassified from accumulated other comprehensive loss, net of tax	(1,362)	—	(1,362)
Tax effect	(2,280)	7,599	5,319
Net current period other comprehensive income (loss)	7,265	(26,872)	(19,607)
Balance at July 2, 2022	<u>\$ 5,931</u>	<u>\$ (74,527)</u>	<u>\$ (68,596)</u>
	Unrealized Gains and (Losses) on Derivative Instruments	Foreign Currency Items	Total
Balance at January 2, 2021	\$ (5,922)	\$ (28,418)	\$ (34,340)
Other comprehensive income (loss) before reclassifications	4,534	(8,447)	(3,913)
Amounts reclassified from accumulated other comprehensive loss, net of tax	(1,628)	—	(1,628)
Tax effect	(664)	1,760	1,096
Net current period other comprehensive income (loss)	2,242	(6,687)	(4,445)
Balance at July 3, 2021	<u>\$ (3,680)</u>	<u>\$ (35,105)</u>	<u>\$ (38,785)</u>

12. SEGMENT REPORTING

The Company has two reportable segments: Hydraulics and Electronics. These segments are organized primarily based on the similar nature of products offered for sale, the types of customers served and the methods of distribution and are consistent with how the segments are managed, how resources are allocated and how information is used by the chief operating decision makers.

The Company evaluates performance and allocates resources based primarily on segment operating income. Certain costs were not allocated to the business segments as they are not used in evaluating the results of, or in allocating resources to the Company's segments. These costs are presented in the Corporate and other line item. For the six months ended July 2, 2022, the unallocated costs totaled \$17,638 and included certain corporate costs not deemed to be allocable to either business segment of \$348, amortization of acquisition-related intangible assets of \$13,780 and other acquisition and integration-related costs of \$3,510. The accounting policies of the Company's operating segments are the same as those used to prepare the accompanying Consolidated, Unaudited Financial Statements.

The following table presents financial information by reportable segment:

	Three Months Ended		Six Months Ended	
	July 2, 2022	July 3, 2021	July 2, 2022	July 3, 2021
Net sales				
Hydraulics	\$ 142,807	\$ 133,039	\$ 279,913	\$ 252,145
Electronics	98,861	90,374	202,302	176,113
Total	<u>\$ 241,668</u>	<u>\$ 223,413</u>	<u>\$ 482,215</u>	<u>\$ 428,258</u>
Operating income				
Hydraulics	\$ 31,053	\$ 32,328	\$ 62,686	\$ 60,401
Electronics	20,292	19,599	40,815	37,879
Corporate and other	(8,368)	(9,865)	(17,638)	(21,609)
Total	<u>\$ 42,977</u>	<u>\$ 42,062</u>	<u>\$ 85,863</u>	<u>\$ 76,671</u>
Capital expenditures				
Hydraulics	\$ 5,336	\$ 3,383	\$ 8,315	\$ 6,018
Electronics	2,501	1,886	5,152	4,287
Total	<u>\$ 7,837</u>	<u>\$ 5,269</u>	<u>\$ 13,467</u>	<u>\$ 10,305</u>

	July 2, 2022	January 1, 2022
Total assets		
Hydraulics	\$ 794,238	\$ 821,836
Electronics	592,474	585,739
Corporate	18,952	7,771
Total	<u>\$ 1,405,664</u>	<u>\$ 1,415,346</u>

Geographic Region Information

Net sales are measured based on the geographic destination of sales. Tangible long-lived assets are shown based on the physical location of the assets and primarily include net property, plant and equipment and exclude right-of-use assets.

	Three Months Ended		Six Months Ended	
	July 2, 2022	July 3, 2021	July 2, 2022	July 3, 2021
Net sales				
Americas	\$ 130,149	\$ 105,762	\$ 250,951	\$ 205,104
EMEA	61,324	57,629	126,027	110,231
APAC	50,195	60,022	105,237	112,923
Total	<u>\$ 241,668</u>	<u>\$ 223,413</u>	<u>\$ 482,215</u>	<u>\$ 428,258</u>

	July 2, 2022		January 1, 2022	
Tangible long-lived assets				
Americas	\$	98,194	\$	97,649
EMEA		33,840		35,829
APAC		16,858		17,956
Total	\$	148,892	\$	151,434

13. RELATED PARTY TRANSACTIONS

The Company purchases from, and sells inventory to, entities partially owned or managed by directors of Helios. For the six months ended July 2, 2022 and July 3, 2021, inventory sales to the entities totaled \$1,556 and \$1,502, respectively, and inventory purchases from the entities totaled \$0 and \$3,229, respectively.

At July 2, 2022 and January 1, 2022, amounts due from the entities totaled \$373 and \$344, respectively.

In March 2022, the Company completed a sale of real estate to one of its executive officers for \$1,850, which sale price was based on the valuation from an independent third-party appraisal. Concurrent with the sale, the Company also purchased real estate from the executive officer for \$970, which purchase price reflected a below market valuation based on the original cost of the property to the executive officer, plus the cost of improvements funded by the executive officer.

14. COMMITMENTS AND CONTINGENCIES

Legal Proceedings

The Company is not a party to any legal proceedings other than routine litigation incidental to its business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the results of operations, financial position or cash flows of the Company.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

This report on Form 10-Q contains forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and Section 27A of the Securities Act of 1933, as amended. The words "expects," "anticipates," "believes," "intends," "plans," "will" and similar expressions identify forward-looking statements. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. We undertake no obligation to publicly disclose any revisions to these forward-looking statements to reflect events or circumstances occurring subsequent to filing this Form 10-Q with the Securities and Exchange Commission. These forward-looking statements are subject to risks and uncertainties, including, without limitation, those discussed in this report and those identified in Part I, Item 1A, "Risk Factors" included in our Form 10-K. In addition, new risks emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risk factors on our business. Accordingly, our future results may differ materially from historical results or from those discussed or implied by these forward-looking statements. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements.

OVERVIEW

We are a global leader in highly engineered motion control and electronic controls technology for diverse end markets, including construction, material handling, agriculture, energy, recreational vehicles, marine and health and wellness.

We operate under two business segments: Hydraulics and Electronics. The Hydraulics segment designs and manufactures hydraulic cartridge valves, hydraulic quick release couplings as well as engineers complete hydraulic systems. The Electronics segment designs and manufactures customized electronic controls systems and displays for a variety of end markets including industrial and mobile, recreational and health and wellness.

In November 2016, we announced a vision to achieve \$1.0 billion in sales in 2025, through a combination of organic growth and acquisitions, and to deliver operating margins in excess of 20%. In 2021, we augmented our strategy and accelerated our growth plans to achieve the milestone of over \$1.0 billion in sales with top tier adjusted EBITDA margin of approximately 25% in 2023.

Underpinning our expectation of compounded annual growth of approximately two times our market's growth rates, we have an active pipeline and a history of acquiring companies with niche technologies, as well as strong profitability.

Recent Acquisitions

Our acquisition activity, driven by our strategic vision, has enabled us to diversify our product offerings and the markets we serve and expand our geographic presence. Prior to 2016, we operated primarily in the Hydraulics market with a small presence in electronics.

In January 2021, we acquired all of the assets of BJN Technologies, LLC, an innovative engineering solutions provider that was founded in 2014. With the acquisition, we formed the Helios Center of Engineering Excellence to centralize our innovation and technology advancements to better leverage existing talents across the electronics segment initially, and then throughout all of Helios.

In July 2021, we completed another flywheel acquisition with NEM S.r.l. ("NEM"), an innovative hydraulic solutions company providing customized material handling, construction, industrial vehicle and agricultural applications to its global customer base, predominantly in Europe and Asia. NEM enhances the Helios electro-hydraulic product offering, provides geographic expansion and adds scale to address new markets.

In October 2021, we completed the acquisition of assets related to the electronic control systems and parts business of Shenzhen Joyonway Electronics & Technology Co., Ltd and its related entities (collectively, "Jyonway"). Jyonway is a fast-growing developer of control panels, software, systems and accessories for the health and wellness industry. Jyonway operates from two locations in China, Shenzhen and Dongguan, both of which are in the hub of electronics and software development in China. This provides us a foothold for electronics manufacturing in Asia.

In July 2022, we completed the acquisition of the assets of Taimi R&D, Inc., a Canadian manufacturer of innovative hydraulic components that offer ball-less design swivel products, which improve hydraulic reliability of equipment, increase the service life of components and help protect the environment by reduced leakage. Taimi brings a differentiated, yet complementary product line to our hydraulics platform as well as strong engineering breadth.

Global Economic Conditions

COVID-19 Update

We continue to experience impacts to our operations from the effects of the COVID-19 pandemic. Most recently, at the beginning of the second quarter our locations in China began to shut down periodically due to regulatory lockdown measures associated with a COVID-19 outbreak. The shut down of our locations and our customers' locations impacted operations and sales through May. Recovery occurred in June as the lockdowns were lifted. We are monitoring the most recent new variant but to date have not been impacted by new lock down measures.

We continue to face constraints related to sourcing certain electronic and other components, which originated from the high demand for these products caused by the pandemic. We have been able to mitigate the impact with our procurement efforts, production schedule adjustments and product redesigns. While at a slowing degree, in the second quarter we continued to experience delays in shipments as well as material and logistics cost increases.

We are also facing some disruption to our workforce from the pandemic. While the impact has not been significant, the absenteeism has caused labor inefficiencies in production. The Omicron variant impacted 2021 fourth quarter labor efficiency, and we continued to experience the effects through January 2022. During the second quarter the disruption primarily occurred in our European operations. Additionally, in certain locations we are facing pressure from competitive labor markets; however, to date we have been successful at minimizing the impact on our operations.

We are closely monitoring the various laws, regulations and executive orders that could impact future periods relating to government-imposed requirements regarding mandatory testing for COVID-19 in the workplace and/or vaccination requirements for employees. The Company has taken and is in the process of taking necessary steps to comply with applicable requirements. At this time, we do not believe there will be a material impact on our operations due to these requirements.

Our outlook for the remainder of the 2022 fiscal year assumes the global economy continues to recover; however, we cannot at this time predict any future impacts. The Company continues to monitor developments, new strains and variants of COVID-19 and government requirements and recommendations at the national, state and local levels, as well as vaccine mandates, to evaluate whether to reinstate and/or extend certain initiatives it implemented to help contain the spread of COVID-19. Refer to Item 1A "Risk Factors" of our Form 10-K for additional COVID-19 related discussion.

Russian Invasion of Ukraine

In February of 2022, Russia invaded Ukraine. As a result, several governments have enacted sanctions against Russia and Russian interests. The conflict has led to economic uncertainty and market disruptions, including significant volatility in commodity, fuel and energy prices as well as in credit and capital markets. We do not have operations in the region, and less than 1% of our sales are to Russia and Ukraine customers. In Europe, we are experiencing increased energy and raw material costs, logistics issues and reduced orders from customers who do business in the region. The broader consequences of the conflict could impact our business through increased inflation, further increases or fluctuations in commodity and energy prices, further disruptions to the global supply chain, reduced availability of certain natural resources and other adverse effects on macroeconomic conditions.

Industry Conditions

Market demand for our products is dependent on demand for the industrial goods in which the products are incorporated. The capital goods industries in general, and the Hydraulics and Electronics segments specifically, are subject to economic cycles. We utilize industry trend reports from various sources, as well as feedback from customers and distributors, to evaluate economic trends. We also rely on global government statistics such as Gross Domestic Product and Purchasing Managers Index to understand macroeconomic conditions.

Hydraulics

According to the National Fluid Power Association (the fluid power industry's trade association in the U.S.), the U.S. index of shipments of hydraulic products increased 18.2% during the first half of 2022, after increasing 20.9% during 2021. In Europe, the CEMA Business Barometer reports that the general business climate index for the European agricultural machinery industry has risen slightly for the first time since its sharp decline in the course of the Russian war against Ukraine and expectations for the coming six months have improved again. Further noted was the price increases and bottlenecks on the supplier side that continue to challenge the industry, and some companies are planning temporary production stops due to shortages. The Committee for European Construction Equipment ("CECE") business climate index reports that the index has gone down for the fifth consecutive month, and is now at levels last seen at the end of 2020. Further noted was that the industry backlog remains high but new order intake is no longer growing.

Electronics

The Federal Reserve's Industrial Production Index, which measures the real output of all relevant establishments located in the U.S., reports second quarter 2022 sales of semiconductors and other electronics components declined over the first quarter of 2022 down to third quarter 2021 levels. The Institute of Printed Circuits Association ("IPC") reported that total North American printed circuit board ("PCB") shipments were up 17.1% in June 2022 compared with the same month last year; compared with May 2022, June shipments grew 26.3%. The IPC also reported that North American electronics manufacturing services ("EMS") shipments were down 7.6% in June 2022 compared with the same month last year; compared with May 2022, June shipments grew 9.6%. Demand continues to exceed supply for both PCB and EMS products as the book-to-bill ratios were 1.03 and 1.39 in June, respectively, as reported by the ICP. Further noted was shipments in the PCB sector are improving, suggesting supply chain challenges might be abating.

2022 Second Quarter Results and Comparison of the Three and Six Months Ended July 2, 2022 and July 3, 2021

(in millions except per share data)

	Three Months Ended					
	July 2, 2022		July 3, 2021		\$ Change	% Change
Net sales	\$	241.7	\$	223.4	\$ 18.3	8.2 %
Gross profit	\$	82.3	\$	82.2	\$ 0.1	0.1 %
<i>Gross profit %</i>		34.1 %		36.8 %		
Operating income	\$	43.0	\$	42.1	\$ 0.9	2.1 %
<i>Operating income %</i>		17.8 %		18.8 %		
Net income	\$	30.0	\$	30.7	\$ (0.7)	(2.3) %
Diluted net income per share	\$	0.92	\$	0.95	\$ (0.03)	(3.2) %

	Six Months Ended					
	July 2, 2022		July 3, 2021		\$ Change	% Change
Net sales	\$	482.2	\$	428.3	\$ 53.9	12.6 %
Gross profit	\$	166.0	\$	157.5	\$ 8.5	5.4 %
<i>Gross profit %</i>		34.4 %		36.8 %		
Operating income	\$	85.9	\$	76.7	\$ 9.2	12.0 %
<i>Operating income %</i>		17.8 %		17.9 %		
Net income	\$	60.5	\$	53.3	\$ 7.2	13.5 %
Diluted net income per share	\$	1.86	\$	1.65	\$ 0.21	12.7 %

Second quarter consolidated net sales grew \$18.3 million, 8.2%, over the prior-year second quarter. Acquisition growth accounted for \$6.6 million of the increase, and we experienced solid organic growth of \$11.7 million, 5.2%. Changes in foreign currency exchange rates compared to the second quarter of 2021, had an unfavorable impact on sales for the quarter totaling \$7.5 million, 3.4%, and earnings per share by \$0.03. Price increases added \$10.7 million to second quarter organic sales compared with the prior-year period. Organic sales improved in the Americas and Europe, the Middle East and Africa ("EMEA") regions compared to the second quarter of 2021 by 22.6% and 7.5%, respectively; meanwhile, organic sales for the Asia Pacific ("APAC") region fell by 15.0%, all excluding effects of changes in foreign currency exchange rates. Sales in several of our end markets improved over the second quarter of 2021, with the industrial machinery, mobile equipment and recreational end markets leading the growth, while the health and wellness end market started to contract.

Consolidated net sales for the year-to-date period improved by \$53.9 million, 12.6%, compared with the prior-year period. Acquisition-related sales for the first half of 2022 totaled \$13.8 million. Organic sales were up \$40.1 million, 9.4%, compared with the first half of 2021. Changes in foreign currency exchange rates unfavorably impacted sales for the first six months of 2022 compared to the first six months of 2021 by \$12.2 million, 2.8%, and earnings per share by \$0.05. Price increases added \$20.4 million to the first six months of 2022 organic sales compared to the prior-year period. Organic sales improved in the Americas and EMEA regions compared to the first six months of 2021 by 22.1% and 12.8%, respectively; meanwhile, organic sales for the APAC region fell by 6.2%, all excluding the effects of changes in foreign currency exchange rates. Sales growth in the year-to-date period was driven by the industrial machinery, mobile equipment and recreational end markets.

Gross profit remained fairly consistent in the second quarter of 2022 compared with the prior-year period despite both volume and pricing increases. Changes in foreign currency exchange rates compared to the second quarter of 2021 reduced gross profit by \$2.2 million. Gross margin declined by 2.7 percentage points compared with the prior-year second quarter driven by higher raw material costs. While the majority of these costs were passed on to customers, the result of increasing sales with no additional profit is an unfavorable impact to margins. Material costs as a percentage of sales, excluding pricing changes and acquisition-related sales, increased by 3.9 percentage points compared to the prior-year second quarter.

Gross profit for the first six months of 2022 increased \$8.5 million, 5.4%, compared with the same period of 2021, from pricing and increased sales volume. Changes in foreign currency exchange rates compared to the first six months of 2021 reduced year-to-date gross profit by \$3.9 million. Gross margin declined 2.4 percentage points over the prior-year period as pricing efforts did not recover the full margin to offset the impact of higher raw material costs. Material costs as a percentage of sales, excluding pricing changes and acquisition-related sales, increased in the year-to-date period by 4.1 percentage points compared to the prior year-to-date period.

In the second quarter of 2022, we incurred \$1.7 million of restructuring costs within our Hydraulics segment. In the EMEA region, we executed an operational restructure that combined the manufacturing operations at two of our locations into one location. We are continuing our sales and research and development ("R&D") efforts in both locations in order to serve customers in the regions. In the APAC region, we executed an organizational restructure among several locations to align employee talent with the strategic operational goals of the Company. The restructuring plans are expected to improve the global cost structure of the business. We estimate annual cost savings will total \$1.8 million. The restructuring costs were primarily for labor, severance and manufacturing relocation costs.

Operating income as a percentage of sales decreased 1.0 percentage point to 17.8% in the second quarter of 2022 compared to the prior-year period. Improved leverage of our selling, engineering and administrative ("SEA") level fixed cost base on the higher sales volume was reduced by gross margin level changes, our restructuring activities and increased travel and marketing costs of \$0.9 million.

For the first six months of 2022, operating income as a percentage of sales remained fairly consistent with the prior-year period, decreasing 0.1 percentage points to 17.8%. Acquisition-related amortization for the first six months of 2022 was lower than the prior-year period by \$4.1 million, primarily from the sales order backlog intangible acquired with the Balboa acquisition that was fully amortized in the second quarter of 2021.

SEGMENT RESULTS

Hydraulics

The following table sets forth the results of operations for the Hydraulics segment (in millions):

	Three Months Ended						
	July 2, 2022		July 3, 2021		\$ Change	% Change	
Net sales	\$	142.8	\$	133.0	\$	9.8	7.4 %
Gross profit	\$	49.5	\$	50.9	\$	(1.4)	(2.8)%
<i>Gross profit %</i>		34.7 %		38.3 %			
Operating income	\$	31.1	\$	32.3	\$	(1.2)	(3.7)%
<i>Operating income %</i>		21.8 %		24.3 %			
	Six Months Ended						
	July 2, 2022		July 3, 2021		\$ Change	% Change	
Net sales	\$	279.9	\$	252.1	\$	27.8	11.0 %
Gross profit	\$	100.3	\$	96.3	\$	4.0	4.2 %
<i>Gross profit %</i>		35.8 %		38.2 %			
Operating income	\$	62.7	\$	60.4	\$	2.3	3.8 %
<i>Operating income %</i>		22.4 %		24.0 %			

Second quarter net sales for the Hydraulics segment increased by \$9.8 million, 7.4%, compared with the prior-year second quarter. Acquisition-related sales accounted for \$5.7 million of the increase and sales from our organic businesses improved \$4.1 million, 3.1%. Changes in foreign currency exchange rates compared to the second quarter of 2021, had an unfavorable impact on sales totaling \$7.0 million. Price increases added \$5.6 million to second quarter organic sales compared with the prior-year second quarter. Organic sales growth benefited from improved demand primarily in the Americas and EMEA regions, as well as in several of our end markets including the mobile and industrial equipment markets.

Year-to-date net sales grew by \$27.8 million, 11.0%, compared with the first half of 2021. Acquisition-related sales accounted for \$12.1 million of the increase and sales from our organic businesses improved \$15.7 million, 6.2%. Changes in foreign currency exchange rates unfavorably impacted sales for the first half of 2022 by \$11.5 million compared with rates in effect during the same period of 2021. Price increases added \$9.6 million to organic sales in the first half of 2022 compared with the prior-year period.

The segment's supply chain continues to experience constraints on its ability to source certain components. While the effect on sales has been mitigated by our increased procurement efforts and production schedule adjustments, we estimate that approximately \$6.0 million of sales were delayed into future quarters due to the supply shortages.

The following table presents net sales based on the geographic region of the sale for the Hydraulics segment (in millions):

	Three Months Ended		\$ Change	% Change
	July 2, 2022	July 3, 2021		
Americas	\$ 49.9	\$ 41.7	\$ 8.2	19.7 %
EMEA	49.0	46.6	2.4	5.2 %
APAC	43.9	44.7	(0.8)	(1.8)%
Total	<u>\$ 142.8</u>	<u>\$ 133.0</u>		

	Six Months Ended		\$ Change	% Change
	July 2, 2022	July 3, 2021		
Americas	\$ 93.1	\$ 76.0	\$ 17.1	22.5 %
EMEA	101.9	89.9	12.0	13.3 %
APAC	84.9	86.2	(1.3)	(1.5)%
Total	<u>\$ 279.9</u>	<u>\$ 252.1</u>		

Demand in the Americas region improved during the second quarter of 2022 compared to the prior-year second quarter and, including pricing impacts, sales increased 19.7%. Improved demand, pricing and our recent acquisition in the region generated an increase in sales to the EMEA region of 5.2%, compared with the second quarter of 2021, or 16.7% excluding adverse impacts from foreign currency exchange rate fluctuations totaling \$5.4 million. Impacted by lockdowns in China, sales to the APAC region declined 1.8%, compared with the second quarter of 2021, but improved 1.8% excluding adverse impacts from foreign currency exchange rate fluctuations totaling \$1.6 million.

During the 2022 year-to-date period, sales growth of \$17.1 million, 22.5%, occurred in the Americas region due to improved demand and pricing. Improved demand, pricing and our recent acquisition in the region generated an increase in sales to the EMEA region of 13.3%, compared with the first half of 2021, or 22.9% after adjusting for unfavorable impacts from foreign currency fluctuations totaling \$8.6 million. Sales to the APAC region declined 1.5%, compared with the first six months of 2021, but improved 1.7% excluding unfavorable impacts from foreign currency exchange rate fluctuations totaling \$2.8 million.

In the second quarter of 2022, gross profit decreased \$1.4 million, 2.8%, compared with the same quarter of the prior year. Changes in foreign currency exchange rates compared to the second quarter of 2021 reduced gross profit by \$1.9 million. Gross profit margin declined over the same period by 3.6 percentage points to 34.7%. Fixed cost leverage on the higher sales positively impacted gross margin for the quarter while an unfavorable mix, increased labor costs and impacts from rising material, logistics and energy costs compressed the margin. Material costs as a percentage of sales, excluding pricing changes and acquisition-related sales, increased in the second quarter by 3.2 percentage points compared to the prior-year second quarter.

During the 2022 year-to-date period, gross profit increased \$4.0 million, 4.2%, over the comparable prior-year period, due primarily to sales volume and pricing. The segment realized an unfavorable impact on gross profit from changes in foreign currency rates, compared to the first two quarters of 2021, of \$3.5 million. Gross margin for the first two quarters of 2022 decreased 2.4 percentage points as the segment was impacted by higher material, logistic and energy costs and labor costs from increased wages and overtime. Higher freight costs of \$1.4 million impacted gross margin for the year-to-date period compared to the prior-year period. Material costs as a percentage of sales, excluding pricing changes and acquisition-related sales, increased in the first two quarters of 2022 by 2.5 percentage points compared to the prior-year period.

As previously noted, restructuring charges totaling \$1.7 million were incurred in our Hydraulics segment during the second quarter of 2022; \$0.6 million of the costs are included in direct labor in cost of goods sold and \$1.1 million are reflected in SEA expenses.

SEA expenses decreased \$0.2 million, 1.1%, in the second quarter of 2022 compared with the prior-year period. SEA costs from our 2021 acquisition and our restructuring activities inflated costs in the 2022 second quarter when compared to the prior-year second quarter. Changes in foreign currency rates compared to the prior-year second quarter reduced SEA costs by \$0.7 million. Better leverage of our fixed cost base on the higher sales led to SEA as a percent of sales decreasing 1.1 percentage points during the quarter, to 12.9%, compared to the 2021 second quarter.

Year-to-date SEA expenses increased \$1.7 million, 4.7%, in 2022 compared with the prior-year period, mainly due to our acquisition and restructuring activities as well as higher travel and marketing costs of \$0.5 million. Changes in foreign currency rates compared to the prior-year period reduced SEA costs by \$1.3 million. SEA as a percent of sales decreased 0.8 percentage points to 13.4% in 2022 from 14.2% in 2021 from fixed cost leverage on the higher sales.

As a result of the impacts to gross profit and SEA noted above, second quarter operating income decreased \$1.2 million, 3.7%, compared with the second quarter of the prior year, and operating margin declined 2.5 percentage points to 21.8%. Operating income for the year-to-date period increased \$2.3 million, 3.8%, with operating margin declining 1.6 percentage points to 22.4% compared to the same period in the prior year.

Electronics

The following table sets forth the results of operations for the Electronics segment (in millions):

	Three Months Ended				\$ Change	% Change	
	July 2, 2022		July 3, 2021				
Net sales	\$	98.9	\$	90.4	\$	8.5	9.4 %
Gross profit	\$	32.8	\$	31.2	\$	1.6	5.1 %
<i>Gross profit %</i>		33.2 %		34.5 %			
Operating income	\$	20.3	\$	19.6	\$	0.7	3.6 %
<i>Operating income %</i>		20.5 %		21.7 %			

	Six Months Ended				\$ Change	% Change	
	July 2, 2022		July 3, 2021				
Net sales	\$	202.3	\$	176.1	\$	26.2	14.9 %
Gross profit	\$	65.6	\$	61.2	\$	4.4	7.2 %
<i>Gross profit %</i>		32.4 %		34.8 %			
Operating income	\$	40.8	\$	37.9	\$	2.9	7.7 %
<i>Operating income %</i>		20.2 %		21.5 %			

Second quarter net sales for the Electronics segment grew by \$8.5 million, 9.4%, compared with the prior-year second quarter. Acquisition growth accounted for \$1.0 million of the increase. Price increases added \$5.1 million of sales to the 2022 second quarter compared to the 2021 second quarter. Changes in foreign currency exchange rates compared to the second quarter of 2021, adversely impacted second quarter sales by \$0.5 million.

Second quarter growth was primarily driven by demand in our recreational and industrial machinery end markets, while demand in our health and wellness end market has softened. The segment's supply chain continues to experience constraints on its ability to source certain electronic and other components. While the effect on sales has been mitigated by our procurement efforts, production schedule adjustments and product redesigns, we estimate that approximately \$9.1 million of sales were delayed into future quarters due to the shortages.

Year-to-date net sales for the Electronics segment improved by \$26.2 million, 14.9%, compared with the prior-year period. Sales totaling \$1.7 million were contributed by our recently acquired business. Price increases added \$10.8 million of sales to the first two quarters of 2022 compared to the prior-year period. Changes in foreign currency exchange rates unfavorably impacted sales by \$0.7 million for the year-to-date period compared with rates in effect during the same period of 2021.

The following table presents net sales based on the geographic region of the sale for the Electronics segment (in millions):

	Three Months Ended				\$ Change	% Change	
	July 2, 2022		July 3, 2021				
Americas	\$	80.2	\$	64.1	\$	16.1	25.1 %
EMEA		12.3		11.0		1.3	11.8 %
APAC		6.4		15.3		(8.9)	(58.2)%
Total	\$	98.9	\$	90.4			

	Six Months Ended				\$ Change	% Change	
	July 2, 2022		July 3, 2021				
Americas	\$	157.9	\$	129.1	\$	28.8	22.3 %
EMEA		24.1		20.4		3.7	18.1 %
APAC		20.3		26.6		(6.3)	(23.7)%
Total	\$	202.3	\$	176.1			

Demand in the Americas region was solid during the second quarter of 2022, and coupled with pricing and capacity improvements, sales grew 25.1% compared to the second quarter of 2021. Sales to the EMEA region improved by 11.8%, compared with the second quarter of 2021, or 16.4% after adjusting for adverse impacts from foreign currency fluctuations totaling \$0.5 million. Reduced demand for our products from customers in China, and regulatory lock downs in the country, resulted in sales to the APAC region contracting by \$8.9 million compared to the prior-year period, with minimal impacts from foreign currency exchange rate changes.

During the 2022 year-to-date period, sales growth of 22.3% occurred in the Americas region from demand, pricing and capacity improvements. In the EMEA region, sales grew 18.1% over the first half of 2021, or 21.6% after adjusting for unfavorable impacts from foreign currency fluctuations totaling \$0.7 million. Due to the second quarter demand decline and lockdowns in China, the APAC region experienced a 23.7% sales reduction compared to the first two quarters of 2021, with minimal impacts from changes in foreign currency exchange rates.

Second quarter gross profit increased 5.1%, compared with the second quarter of the prior year, primarily due to sales volume and pricing. Unfavorable impacts from changes in foreign currency exchange rates compared to the prior-year period impacted gross profit by \$0.3 million. Gross margin declined over the same period by 1.3 percentage points to 33.2%. The segment continues to experience increases in raw material costs, due to high demand and shortages of materials in the market for electronic and other components used in our products. Pricing efforts have offset some of the impact. Material costs as a percentage of sales, excluding pricing changes, increased in the second quarter by 4.7 percentage points compared to the prior-year quarter, despite a favorable sales mix.

During the 2022 year-to-date period, the segment experienced a 7.2% increase in gross profit over the comparable prior-year period, primarily due to sales volume and pricing. Unfavorable impacts from changes in foreign currency exchange rates compared to the prior-year period impacted gross profit by \$0.5 million. Gross margin for the first two quarters of 2022 decreased 2.4 percentage points from the higher material costs. Material costs as a percentage of sales, excluding pricing changes, increased in the first two quarters of 2022 by 6.0 percentage points compared to the prior-year period.

SEA expenses increased by \$0.9 million, 7.8%, in the second quarter of 2022, compared with the second quarter of 2021, impacted by our 2021 acquisition and higher costs for travel and marketing of \$0.2 million, R&D of \$0.2 million and wage and benefits of \$0.3 million. SEA costs as a percentage of sales decreased 0.2 percentage points to 12.6% in the second quarter of 2022 compared to 12.8% in the prior-year second quarter from improved leverage of our fixed costs on the higher sales.

Year-to-date SEA expenses increased \$1.5 million, 6.4%, in 2022 compared with the prior-year period primarily from our 2021 acquisition and increased corporate costs allocated to the segment totaling \$0.5 million. SEA as a percent of sales decreased 0.9 percentage points to 12.3% in 2022 from 13.2% in 2021 from improved leverage of our fixed costs on the higher sales.

As a result of the impacts to gross profit and SEA noted above, second quarter operating income increased 3.6% compared with the second quarter of the prior year, while operating margin declined 1.2 percentage points to 20.5%. Operating income for the year-to-date period increased 7.7% and operating margin dropped 1.3 percentage points to 20.2% compared to the same period in the prior year.

Corporate and Other

Certain costs are excluded from business segment results as they are not used in evaluating the results of, or in allocating resources to, our operating segments. For the second quarter of 2022, these costs totaled \$8.4 million for (i) amortization of acquisition-related intangible assets of \$6.8 million and (ii) \$1.6 million related to other acquisition and integration activities. Year-to-date, corporate and other costs totaled \$17.6 million for (i) transition costs for one of our executive officers of \$0.3 million, (ii) amortization of acquisition-related intangible assets of \$13.8 million and (iii) \$3.5 million related to other acquisition and integration activities.

Interest Expense, net

Net interest expense decreased \$0.6 million to \$3.8 million in the second quarter of 2022 compared with \$4.4 million in the prior-year second quarter. The decrease is primarily a result of lower debt balances during the second quarter of 2022. Average net debt decreased to \$390.3 million during the second quarter of 2022 compared with \$414.5 million during the second quarter of 2021. Year-to-date net interest expense decreased \$1.6 million to \$7.6 million compared with \$9.2 million during the comparable 2021 period. The decrease is primarily a result of lower debt balances during the first half of 2022. Average net debt for the 2022 year-to-date period totaled \$397.1 million compared with \$420.0 million in the corresponding period of 2021.

Income Taxes

The provision for income taxes for the second quarter of 2022 was 22.5% of pretax income compared to 17.6% for the prior-year second quarter. The year-to-date provision was 22.4% and 20.1% of pretax income for 2022 and 2021, respectively. The 2021 tax rate includes benefit from the settlement of a transfer pricing dispute resolved through competent authority between the United States and Germany. These effective rates fluctuate relative to the levels of income and different tax rates in effect among the countries in which we sell our products.

On March 27, 2020, the Coronavirus Aid, Relief and Economic Security Act ("CARES Act") was enacted into law in response to the COVID-19 pandemic. The Company has evaluated the various income and payroll tax provisions and expects little or no impact to income tax expense. However, the Company is taking advantage of the various payment deferrals allowed and employee retention credits afforded by the CARES Act and other similar state and/or foreign liquidity measures. The CARES Act allowed employers to defer the deposit and payment of the employer's share of Social Security taxes. We deferred 50% of the \$1.7 million in payroll taxes normally due between March 27, 2020 and December 31, 2020. We paid 50% of this amount during the fourth quarter of 2021. The remaining balance will be paid during the fourth quarter of 2022 and is included in the Accrued compensation and benefits line item in the accompanying Consolidated Balance Sheets.

LIQUIDITY AND CAPITAL RESOURCES

Historically, our primary source of capital has been cash generated from operations. In recent years, we have used borrowings on our credit facilities to fund acquisitions. During the first six months of 2022, cash provided by operating activities totaled \$44.2 million. At the end of the second quarter, we had \$41.3 million of available cash and cash equivalents on hand and \$174.2 million of available credit on our revolving credit facilities. We also have a \$300.0 million accordion feature available on our credit facility, subject to certain pro forma compliance requirements, intended to support potential future acquisitions.

Our principal uses of cash have been paying operating expenses, making capital expenditures, servicing debt, making acquisition-related payments and paying dividends to shareholders.

We believe that cash generated from operations and our borrowing availability under our credit facilities will be sufficient to satisfy our operating expenses. In the event that economic conditions were to severely worsen for a protracted period of time, we would have several options available to ensure liquidity in addition to increased borrowings. Capital expenditures could be postponed since they primarily pertain to long-term improvements in operations, operating expense reductions could be made and finally, the dividend to shareholders could be reduced or suspended.

Cash Flows

The following table summarizes our cash flows for the periods (in millions):

	Six Months Ended				\$ Change
	July 2, 2022		July 3, 2021		
Net cash provided by operating activities	\$	44.2	\$	49.5	\$ (5.3)
Net cash used in investing activities		(9.2)		(14.2)	5.0
Net cash used in financing activities		(24.8)		(28.7)	3.9
Effect of exchange rate changes on cash		2.6		2.5	0.1
Net increase in cash	\$	<u>12.8</u>	\$	<u>9.1</u>	<u>\$ 3.7</u>

Cash on hand increased \$12.8 million from \$28.6 million at the end of 2021 to \$41.4 million as of July 2, 2022. Changes in exchange rates during the six months ended July 2, 2022 favorably impacted cash and cash equivalents by \$2.6 million. Cash balances on hand are a result of our cash management strategy, which focuses on maintaining sufficient cash to fund operations while reinvesting cash in the Company and paying down borrowings on our credit facilities.

Operating activities

Cash from operations declined by \$5.3 million in the first half of 2022 compared to the prior-year comparable period. Year-to-date cash earnings (calculated as net income plus adjustments to reconcile net income to net cash provided by operating activities, excluding changes in net operating assets and liabilities) decreased by \$1.5 million over the prior-year period. Changes in net operating assets and liabilities reduced cash by \$3.8 million, compared to the prior-year period, primarily from reductions in AP and accrued expenses only partially offset by favorable cash flows from AR and inventories. Strategic investments in inventory reduced cash by \$17.9 million and \$22.9 million in the first two quarters of 2022 and 2021, respectively. The increase in inventory levels is primarily from supply chain challenges such as (i) making earlier purchases of material to avoid shortages, (ii) inventory on hand that is waiting on delayed components to complete and (iii) delayed orders by customers after we have already started the production process. Days of inventory on hand increased to 103 days as of July 2, 2022, compared with 81 days as of July 3, 2021. Changes in accounts receivable reduced cash by \$20.0 million and \$37.4 million in the first two quarters of 2022 and 2021, respectively. Days sales outstanding remained fairly consistent with the prior-year period at 56 days as of July 2, 2022 compared to 55 days as of July 3, 2021. Our collection patterns remain consistent with the prior period.

Investing activities

Capital expenditures totaled \$13.5 million for the first six months of 2022, an increase of \$3.2 million over the prior-year comparable period. Capital expenditures for 2022 are forecasted to be approximately 3%-5% of sales, for investments in machinery and equipment for capacity expansion projects, improvements to manufacturing technology and maintaining/replacing existing machine capabilities.

Cash provided from acquisition related activities in the first six months of 2022 totaled \$1.3 million, compared to cash used in the prior-year period of \$3.4 million.

Financing activities

Cash used for financing activities totaled \$24.8 million during the first six months of 2022, compared with cash used of \$28.7 million in the prior-year period. Repayments, net of borrowings, on our credit facilities totaled \$16.8 million for the first six months of 2022 compared to net repayments of \$22.1 million during the same period of 2021.

During the second quarter of 2022, we declared a quarterly cash dividend of \$0.09 per share payable on July 20, 2022, to shareholders of record as of July 5, 2022. The declaration and payment of future dividends is subject to the sole discretion of the board of directors, and any determination as to the payment of future dividends will depend upon our profitability, financial condition, capital needs, future prospects and other factors deemed pertinent by the board of directors.

Off Balance Sheet Arrangements

We do not engage in any off-balance sheet financing arrangements. In particular, we do not have any material interest in variable interest entities, which include special purpose entities and structured finance entities.

Inflation

As more fully described in Item 2 above, we are experiencing supply shortages and increasing material and logistics costs. Continued increases in the global demand for the materials used in our products could result in significant increases in the costs of the components we purchase, and we may not be able to fully offset such higher costs through price increases. There is no assurance that our business will not be materially affected by inflation in the future.

Critical Accounting Policies and Estimates

We currently apply judgment and estimates that may have a material effect on the eventual outcome of assets, liabilities, revenues and expenses for impairment of long-lived assets, inventory, goodwill, accruals, income taxes and fair value measurements. Our critical accounting policies and estimates are included in our Form 10-K, and any changes made during the first six months of 2022, are disclosed in Note 2 to the Consolidated, Unaudited Financial Statements.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See “Item 7A – Quantitative and Qualitative Disclosures about Market Risk” in our Form 10-K. There were no material changes during the six months ended July 2, 2022.

Item 4. CONTROLS AND PROCEDURES.

The Company’s management, with the participation of the Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Company’s “disclosure controls and procedures” (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report, have concluded that our disclosure controls and procedures are effective and are designed to ensure that the information we are required to disclose is recorded, processed, summarized and reported within the necessary time periods. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in reports that we file or submit pursuant to the Securities Exchange Act of 1934, as amended, is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting identified in management’s evaluation pursuant to Rules 13a-15(d) or 15d-15(d) of the Securities Exchange Act of 1934, as amended, during the period covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II: OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS.

None.

Item 1A. RISK FACTORS.

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risk factors that affect our business and financial results that are discussed in Part I, Item 1A, "Risk Factors" of our Form 10-K. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report. Other than as set forth below, there have been no material changes to such risk factors.

Our business, financial condition and results of operations could be adversely affected by disruptions in the global economy caused by the ongoing conflict between Russia and Ukraine.

The global economy has been negatively impacted by the military conflict between Russia and Ukraine. Furthermore, governments in the United States, United Kingdom and European Union have each imposed export controls on certain products and financial and economic sanctions on certain industry sectors and parties in Russia. Although we have no operations in Russia or Ukraine, the Russia-Ukraine military conflict could have a negative impact on the global supply chain logistics or economy. Further escalation of geopolitical tensions related to the military conflict, including increased trade barriers or restrictions on global trade, could result in, among other things, cyberattacks, supply disruptions, lower consumer demand, and changes to foreign exchange rates and financial markets, any of which may adversely affect our business and supply chain. In addition, the effects of the ongoing conflict could heighten many of our known risks described in section entitled "Risk Factors" in Part I, Item 1A in our Annual Report on Form 10-K for the fiscal year ended January 1, 2022 filed with the SEC on March 1, 2022.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

None.

Item 3. DEFAULTS UPON SENIOR SECURITIES.

None.

Item 4. MINE SAFETY DISCLOSURES.

Not applicable.

Item 5. OTHER INFORMATION.

None.

Item 6. EXHIBITS.

Exhibits:

Exhibit Number	Exhibit Description
31.1	<u>CEO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
31.2	<u>CFO Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
32.1	<u>CEO Certification pursuant to 18 U.S.C. § 1350.</u>
32.2	<u>CFO Certification pursuant to 18 U.S.C. § 1350.</u>
101.INS	XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document
104	The cover page from the Company’s Quarterly Report on Form 10-Q for the quarter ended July 2, 2022, has been formatted in Inline XBRL.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 9, 2022

HELIOS TECHNOLOGIES, INC.

By: /s/ Tricia L. Fulton
Tricia L. Fulton
Chief Financial Officer
(Principal Financial and Accounting Officer)

CERTIFICATION

I, Josef Matosevic, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended July 2, 2022, of Helios Technologies;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2022

/s/ Josef Matosevic
Josef Matosevic
President, Chief Executive Officer

CERTIFICATION

I, Tricia L. Fulton, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the quarter ended July 2, 2022, of Helios Technologies;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 9, 2022

/s/ Tricia L. Fulton
Tricia L. Fulton
Chief Financial Officer
(Principle Financial and Accounting Officer)

CERTIFICATION PURSUANT TO 18 U.S.C. § 1350

I, Josef Matosevic, the Chief Executive Officer of Helios Technologies (the "Company"), certify that (i) the Quarterly Report on Form 10-Q for the Company for the quarter ended July 2, 2022 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 9, 2022

/s/ Josef Matosevic
Josef Matosevic
President, Chief Executive Officer

CERTIFICATION PURSUANT TO 18 U.S.C. § 1350

I, Tricia L. Fulton, the Chief Financial Officer of Helios Technologies (the "Company"), certify that (i) the Quarterly Report on Form 10-Q for the Company for the quarter ended July 2, 2022 (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and (ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 9, 2022

/s/ Tricia L. Fulton
Tricia L. Fulton
Chief Financial Officer
(Principle Financial and Accounting Officer)
